



CAPITAL

INSURANCE MARKETS

OUR PEOPLE &
PRODUCT GUIDE.

About Us

Capital Insurance Markets is one of the leading Irish wholesale providers of insurance solutions for the broker market, combining brilliant service and ease of doing business with great products provided by 'A' rated insurers.

Our focus is on providing new and innovative products to the market. We deliver this by providing sustainable capacity in challenging sectors for Irish brokers, with a friendly can-do attitude and knowledgeable people at the end of the phone or online.

contact one of our experts today:

commercial new business submissions

quotes@capitalim.ie and all other enquiries

wholesale@capitalim.ie:

t: 01 406 0300

w: www.capitalinsurancemarkets.ie

The most flexible, secure & responsive insurance marketplace



Our Values:



Trustworthy & Credible



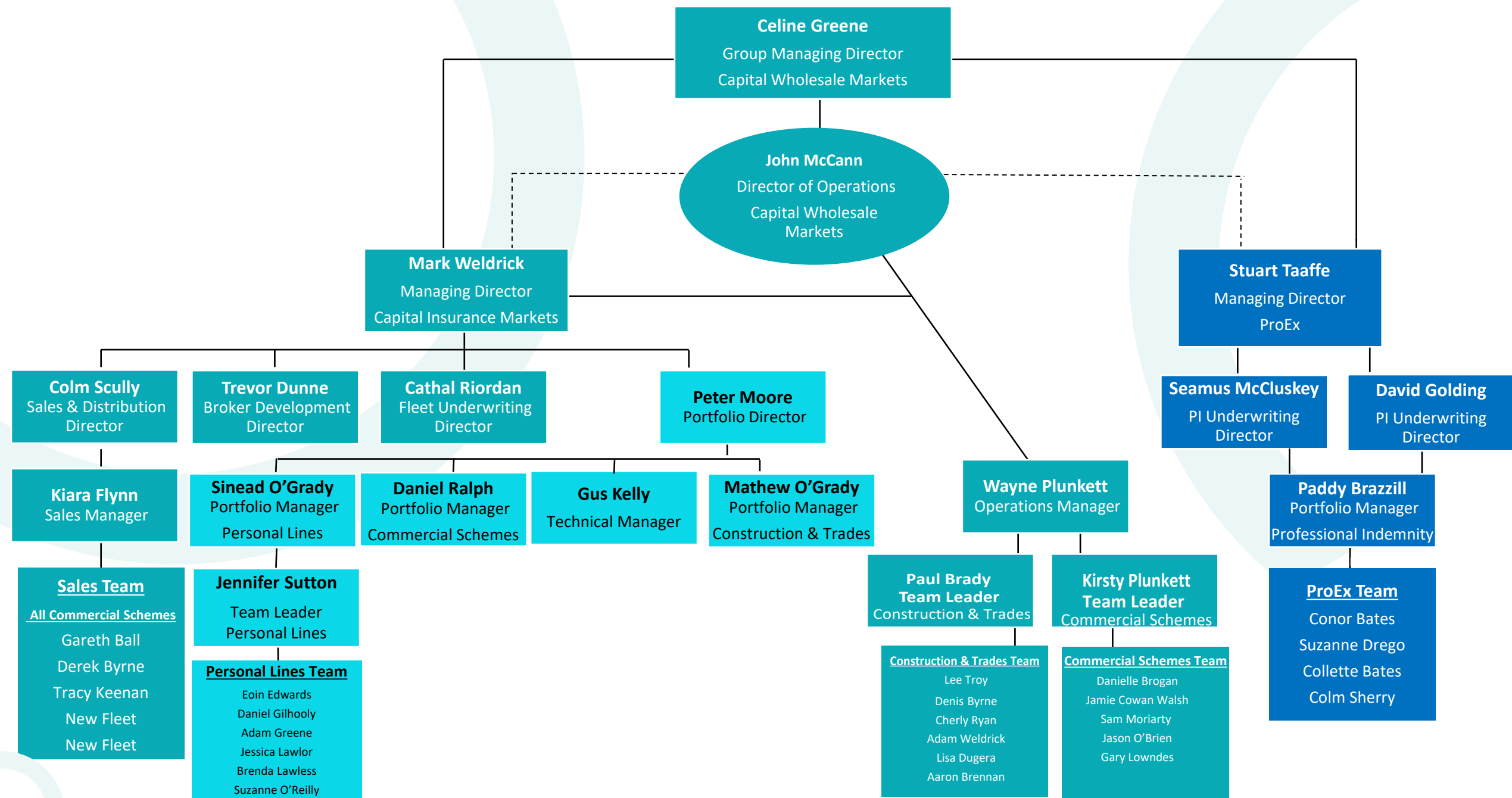
Open & Responsive



Innovative & Fresh



Secure & Reliable



Commercial Lines Schemes



Motor Fleet Scheme

- Underwritten by Berkshire Hathaway
- Wide range of occupations included
- Open Driving (23-70 on light vehicles and 25-70 on Heavy Goods Vehicles)
- €6.5M Third Party Property Damage limit in respect of commercial vehicles
- Annual and Immediate declaration basis available depending on vehicle numbers

Contractors All Risk

- Underwritten by Munich Re
- Experienced Underwriting Team
- Underwritten by 'A' Rated Insurer
- Minimum premium €595 plus govt levy

Commercial Property

- Underwritten by Ecclesiastical and Swiss Re
- A rated Insurers Ecclesiastical and Swiss Re
- Target Market includes residential buy to lets, commercial, commercial/residential splits, apartment blocks
- 20% uplift provided
- Up to € 100,000 fire brigade charges

Professional Indemnity

- Underwritten by Arch
- Accountants, Architects, Engineers & Surveyors with limit of indemnity options up to €10m Any One Claim
- Design & Construct risks with limit of indemnity options up to €10m on an Aggregate basis
- Fire Safety cover available, subject to acceptance criteria
- Cover bound by Statement of Fact

Electrical Contractors

- Underwritten by Aviva
- Market leading approved by Safe Electric
- Public Liability - €6.5 million, Employers Liability - €20 million
- Professional Indemnity cover provided up to €250,000
- Product Efficacy of €2.6 million & Legal Expenses
- Personal Accident cover

Trademaster

- Underwritten by RSA
- Target Market includes: Carpenters, Builders, Landscapers, Plumbers, RGI Gas Installers, Insulation Contractors and others
- Wider acceptance criteria and improved rating
- Public Liability- €6.5 million, Employers Liability - €13 million, Standard height limit of 15m - depth of 3m
- Joint Insured - automatically covered in respect of local authorities and public bodies

Construction

- Underwritten by Allianz
- Bespoke Allianz policy approved by CIF and CIRI
- Public Liability - €6.5 million, Employers Liability - €13 million, Standard policy Excess - €1,000
- Standard height limit of 25m - depth of 5m
- Project Supervisor Construction Stage automatically included
- Joint Insured - automatically covered in respect of local authorities and public bodies

Security Contractors

- Underwritten by AXA
- Bespoke AXA Commercial Combined Policy
- Target Market Includes Office & Building Site Security, Static Guard, Mobile Patrol, Alarm and CCTV installers
- Professional Indemnity cover available

Cleaning Contractors

- Underwritten by AXA
- Bespoke AXA Commercial Combined Policy
- Target Market Includes Domestic, Shops, Offices, Supermarkets, Hospitals, Schools, Factories Reach & Pole Window Cleaning
- Property & Business Interruption cover available

Recruitment Consultants

- Underwritten by AXA
- Bespoke AXA Commercial Combined Policy
- Recruitment Consultants in the Permanent and Temporary Hire Sectors
- Target Market includes Construction, Clerical/ Professional, Factory/Warehouse, Medical
- Property, Business Interruption and Professional Indemnity cover Available

Sports & Leisure

- Underwritten by Aviva
- Target Market includes Gyms (including wet areas) Fit / Gym Instructors, Sports Centres (including pool/ sauna/steam room) Sports Clubs, Walking Tours, Driving Ranges, and Childrens Amusement Arcades
- Cover for once off Sporting Events
- Professional liability cover included

Petrol Forecourts

- Underwritten by Lloyds
- Commercial combined package
- Property covered on an All Risks basis
- Day One Basis of Cover- 115%
- Includes forecourt and retail

Oil Distributors

- Underwritten by Travelers
- Bespoke Combined package underwritten by Travelers Insurance
- One single Insurer for all covers Fleet property and liability
- Pollution Cover and emergency spillage response service included

Personal Lines Schemes



Covercentre Homeshield

- Gold & Silver Levels of Cover available, Gold Cover is NOT subject to Average Clause
- Multiply level of cover options available including Contents
Only option for owner occupied houses, suitable for a proposer renting a private main residence.
- Building excess cover available for apartment contents policy

Covercentre LCV

- A range of bonus protection options are available, 1 Unlimited Claim, Step Back NCD Options of either a 2 year or a 4 year
- We can consider open driving or named driver policies.
- Introductory discount given for new risks where the drivers have 3 years earned no claim bonus on a current private car or commercial vehicle

Kidd Unoccupied Home

- Options for untenanted let properties, properties for sale, unoccupied property undergoing minor internal repairs/ decoration or property going through probate
- Cover includes: Fire, Lightning, Explosion, Smoke or Earthquake, Storm, Flood, Subsidence, Ground Heave, Damage by vandals or malicious people, Property Owners Liability up to €2,600,000
- Can cover up to €30,000 contents

Kidd Non Standard Residential

- Properties constructed of non-standard materials
- Owner occupied, Residential Let and Holiday Home Use
- Property Age 1800 or greater
- We can consider up to 3 acres of surrounding gardens

Kidd Mobile Home and Touring Caravan

- Mobile homes up to 20 years old at a fixed site which is used for holiday purpose
- Touring Caravans up to 15 years old
- Physical Loss or Damage to Mobile Home or Caravan
- Touring Caravans covered in the UK & EU up to 60 days in any one period of insurance

Kidd Endeavour Home

- Designed for customers who require higher levels of buildings and contents cover
- Accidental Loss & Damage at your home for Buildings, Contents, Valuables, Antiques, Work of Art, Gold and Silver
- Accidental Loss or Damage to the contents while at your home and while temporarily away from home anywhere in the world
- Public Liability up to €6,500,000

Capital Specialist Home

- Special Risks for Owner occupied and Residential Let
- House conversions for Residential Let with up to four units
- Property Age 1800 or greater
- Cover includes: Fire, lightning, explosion, smoke, earthquake, storm, flood, weight of snow, subsidence, heave or landslip, Escape of water and oil, Alternative accommodation and rent up to 20% of the building sum insured

Capital Insurance Markets - Contact List



Sales Team

Contact:

Kiara Flynn

Sales Manager

087 191 8071 / 01 406 0356
kiaraflynn@capitalim.ie

Tracy Keenan

085 127 5342 / 01 406 0321
tracykeenana@capitalim.ie

Gareth Ball

087 130 2127 / 01 639 5873
garethball@capitalim.ie

Derek Byrne

086 852 1932 / 01 406 0363
derekbyrne@capitalim.ie



Commercial Team - Construction

Contact:

Wayne Plunkett

Operations Manager

087 429 9193 / 01 406 0392
wayneplunkett@capitalim.ie

Paul Brady
Team Leader

01 406 0366
paulbrady@capitalim.ie

Denis Byrne

01 406 0343
denisbyrne@capitalim.ie

Lee Troy

01 406 0361
leetroy@capitalim.ie

Cheryl Ryan

01 406 0311
cherylryan@capitalim.ie

Adam Weldrick

01 406 0384
adamweldrick@capitalim.ie

Aaron Brennan

01 2935203
aaronbrennan@capitalim.ie



Commercial Team - Non Construction

Contact:

Wayne Plunkett

Operations Manager

087 429 9193 / 01 406 0392
wayneplunkett@capitalim.ie

Kirstie Corcoran
Team Leader

01 406 0364
kirstieplunkett@capitalim.ie

Jason O'Brien

01 406 0308
jasonobrien@capitalim.ie

Jamie Cowan Walsh

01 406 0355
jamiecowanwalsh@capitalim.ie

Danielle Brogan

01 406 0301
daniellebrogan@capitalim.ie

Gary Lowndes

01 406 0303
garylowndes@capitalim.ie

Sam Moriarty

01 406 0340
sammoriarty@capitalim.ie

Capital Insurance Markets - Contact List



Personal Lines Team

Contact:

Jennifer Sutton

Team Leader

01 406 0326

jennifersutton@capitalim.ie

Brenda Lawless

01 406 0315

brendalawless@capitalim.ie

Suzanne O'Reilly

01 406 0324

suzanneoreilly@capitalim.ie

Daniel Gilhooly

01 406 0328

danielgilhooly@capitalim.ie

Adam Greene

01 406 0300

adamgreene@capitalim.ie

Eoin Edwards

01 406 0331

eoinedwards@capitalim.ie

Jessica Lawlor

01 4060329

jessicalawlor@capitalim.ie



Portfolio Managers

Contact:

Matthew O'Grady

Portfolio Manager-

Construction & Trades

087 311 0244 / 01 406 0367

matthewogrady@capitalim.ie

Daniel Ralph

**Commercial Portfolio
Manager**

085 785 6158 / 01 406 0362

danielralph@capitalim.ie

Paddy Brazzill

Portfolio Manager – P.I.

087 460 5050 / 01 406 0307

paddybrazzill@capitalim.ie

Fergus Kelly

**Technical Underwriting
Manager**

087 226 1989 / 01 4060344

ferguskelly@capitalim.ie

Sinead O'Grady

Portfolio Manager -

Personal Lines

087 429 6411 / 01 406 0323

sineadogrady@capitalim.ie



Credit Control

Contact:

Denise O'Rourke

086 130 3014 / 01 406 0316

deniseorourke@arachas.ie

Capital Insurance Markets - Contact List



Management Team

Contact:

Celine Greene
**Group Managing Director,
Capital Wholesale Markets**
086 606 9810
01 406 0322
celinegreene@capitalim.ie

Contact:

John McCann
**Director of Operations
Capital Wholesale Markets**
087 917 8732
01 406 0319
johnmccann@capitalim.ie

Contact:

Mark Weldrick
**Managing Director
Capital Insurance Markets**
086 388 8324
01 406 0352
markweldrick@capitalim.ie

Contact:

Colm Scully
**Sales & Distribution
Director**
086 701 4001
01 406 0300
colmscully@capitalim.ie

Contact:

Peter Moore
Portfolio Director
086 057 6610
01 406 0320
petermoore@capitalim.ie

Contact:

Trevor Dunne
**Broker Development
Director**
086 843 4913
01 639 5813
trevordunne@capitalim.ie

Contact:

Stuart Taffe
**Managing Director
Financial Lines Team**
085 735 0044
stuarttaffe@capitalim.ie

Contact:

Cathal Riordan
**Fleet Underwriting
Director**
086 033 0882
cathalriordan@capitalim.ie

Capital Insurance Markets - Contact List

Financial Lines Team

Contact:

Stuart Taffe

Managing Director

085 735 0044

stuarttaffe@capitalim.ie

Seamus McCluskey

PI Underwriting Director

087 188 7069

seamusmccluskey@capitalim.ie

David Golding

086 242 1072

davidgolding@capitalim.ie

Connor Bates

087 710 1886

connorbates@capitalim.ie

Suzanne Drago

01 406 0300

Collette Bates

01 406 0300

Colm Sherry

012935380

colmsherry@capitalim.ie

Fleet

Contact:

Cathal Riordan

Fleet Underwriting Director

086 033 0882

cathalriordan@capitalim.ie

Claims Contacts - Current Commercial Schemes

Product	Underwriter	Contact Information
CAR	Munich Re	Cheryl.hulme@nmu.co.uk
Construction Liability	Allianz	covercentre@allianz.ie
CyberPro	Ascent	+44 (0) 800 368 8318 / ascentresponse@cyberclan.com
Hospitality	NBS	claims@nbsunderwriting.co.uk
Oil	Travelers	ieclaims@travelers.com
Personal Accident/Travel	CSP	travel@ie.sedgwick.com
Petrol	Optis	claims@citynet.eu.com
Powermaster	Aviva	01 213 5000 / johnblackburne@arachas.ie
Professional Indemnity	Lloyds Ins SAPI	april@lcsi.ie
Property	Swiss Re	fnol@ie.sedgwick.com
Property	Ecclesiastical	Ireland_Claims@ecclesiastical.com
Security, Cleaning, Recruitment	AXA	propertyandcasualtyclaims@axa.ie
Trademaster	RSA	ie_liabilityclaims4@ie.rsagroup.com / lorraine.canavan@ie.rsagroup.com

T: 01 406 0300 E: quotes@capitalim.ie www.capitalinsurancemarkets.ie

Claims Contacts - Commercial Schemes in Run Off

Product	Underwriter	Contact Information
Aviation	Haywards	Gavin_Best@haywardaviation.eu
Business / Catering	AXA	01 858 3233
Construction Liability	HDI	capitalim@lcsi.ie
Construction Liability	DTW	dtw1991claims.ireland@daviesgroup.com
General / Events / Household	Hiscox	HiscoxIrelandClaims@HISCOX.com
Household / Motor	DUAL	enquiry@dualgroup.ie
Liability / Property	AXA XL	james.good@axaxl.com
Personal Accident	Zurich	01 609 1356 / claims.team11@zurich.com
Pharmacy Professional Indemnity	JMM Ireland	info@jmm ltd.ie
Property	Argo	ropertyclaims@vericclaim.co.uk
Property	Brit	BritUKproperty@broadspiretpa.co.uk
Property	Canopus	fnol@ie.sedgwick.com
Property	JRP	jrponline@mplclaims.com
Property	HDI	capitalim@lcsi.ie
Security, Cleaning, Recruitment	Hiscox	HiscoxIrelandClaims@HISCOX.com
Sports / Leisure	AXA XL	sportspaclaims@axaxl.com
Sports / Leisure /Hospitality	DTW	DTW1991claims.Ireland@daviesgroup.com

T: 01 406 0300 E: quotes@capitalim.ie www.capitalinsurancemarkets.ie

Claims Contacts - Personal Lines:

Product	Underwriter	Contact Information
Kiddsure Select, Let, Holiday Home	Zurich	0818 208 408
Homesield Gold, Silver, Rental, Holiday home, Apartment Owners, Apartment Landlords	Zurich	0818 208 408
Capital Light Commercial Vehicle	Zurich	0818 208 408
Non-Standard, Unoccupied, Mobile Home, Touring Caravan, Capital Specialist home (Residential), Capital Specialist Home (Let), Home workers, Endeavour	Lloyd's Insurance Company S.A.	01 261 1488
AXA Holiday Home	AXA	0818 227 227

T: 01 406 0300 E: quotes@capitalim.ie www.capitalinsurancemarkets.ie



CAPITAL

INSURANCE MARKETS

**THE BROKER'S
BROKER.**

Arachas Corporate Brokers Limited trading as Arachas, Capital Insurance Markets, Capital IM, Covercentre is regulated by the Central Bank of Ireland